

Message Text

LIMITED OFFICIAL USE

PAGE 01 ACCRA 04542 061134Z
ACTION EB-08

INFO OCT-01 AF-10 EUR-12 ISO-00 L-03 FRB-03 OMB-01
ITC-01 SP-02 ICA-11 AGRE-00 AID-05 CIAE-00
COME-00 INR-10 IO-13 LAB-04 NSAE-00 OIC-02 SIL-01
STR-07 TRSE-00 CEA-01 SS-15 ARA-10 /120 W
-----083220 061422Z /50

R 060958Z JUN 78
FM AMEMBASSY ACCRA
TO SECSTATE WASHDC 3948
INFO AMEMBASSY ABIDJAN
AMEMBASSY LONDON

LIMITED OFFICIAL USE ACCRA 4542

EO 11652: NA
TAGS: ETRD, ICCO, GH, EAGR, IV
SUBJ: COCOA: REPORT OF APRIL 24 TO 26 GHANA/IVORY COAST-
MEETING ON COCOA

REF: (A) ABIDJAN 5127 (B) STATE 139167

1. WE HAVE JUST OBTAINED A COPY OF THE "REPORT OF
THE JOINT GHANA/IVORY COAST TECHNICAL COMMITTEE MEETING
HELD IN ACCRA 24-26 APRIL 1978", WHICH PREPARED FOR THE
COCOA PRODUCERS' ALLIANCE MEETING IN YAMOUSSOUKRO, MAY 29
TO JUNE 2 (REFTEL A). ALTHOUGH QUITE POSSIBLY OVERTAKEN
BY EVENTS, THE REPORT RECORDS GHANAIA/IVORY COAST
AGREEMENT ON A "REALISTIC MINIMUM PRICE" RANGE OF DLS1.05
TO DLS 1.15 WITH A "FALL-BACK POSITION" OF US DLS1.00.
THE FOLLOWING PARAGRAPHS RELATING TO PRICE LEVELS, ARE
QUOTED IN FULL AS OF POSSIBLE INTEREST TO AGENCIES
PREPARING FOR USG PARTICIPATION IN THE JUNE 12 TO 16 MEETING
IN LONDON OF THE AD HOC COMMITTEE ON REVISION OF THE
INTERNATIONAL COCOA AGREEMENT.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ACCRA 04542 061134Z

2. QUOTE. PRICE LEVELS: THE DELEGATES DISCUSSED THE
FACTORS THAT HAD TO BE TAKEN INTO ACCOUNT IN PROPOSING
NEW PRICE LEVELS, PARTICULARLY THE MINIMUM PRICE. IT WAS
AGREED THAT IN MAKING ANY PROPOSAL AS TO THE MINIMUM
PRICE DURING THE RENEGOTIATIONS, THE FOLLOWING FACTORS
SHOULD BE TAKEN INTO ACCOUNT:

- (A) COST OF PRODUCTION AND MARKETING OF COCOA;
- (B) RECENT TRENDS IN THE MARKET STRUCTURE PARTICULARLY THE ICCO INDICATOR PRICES FOR THE PERIOD 1972-1977;
- (C) MONETARY FACTORS (INFLATION);
- (D) EXPECTED DEMAND AND SUPPLY.

THE COMMITTEE EXAMINED STATISTICAL DATA AVAILABLE FROM THE SECRETARIAT OF THE INTERNATIONAL COCOA ORGANIZATION, THE IVORY COAST AND GHANA RELATING TO THE FACTORS LISTED IN THE ABOVE PARAGRAPH AND CONSIDERED THAT ANY POINT FROM DLS 1.05 TO DLS 1.15 WOULD BE A REALISTIC MINIMUM PRICE. THE COMMITTEE ALSO DELIBERATED ON A POSSIBLE FALL-BACK POSITION IN THE EVENT OF THE CONSUMERS AND EVEN SOME OF THE PRODUCING COUNTRIES FAILING TO BE CONVINCED BY THE TECHNICAL ARGUMENTS IN SUPPORT OF THE PROPOSED MINIMUM PRICE. CONSEQUENTLY, THE COMMITTEE AGREED ON A FALL-BACK POSITION OF US DLS 1.00 AS THE MINIMUM PRICE. IT WAS ALSO AGREED THAT THE POSITION ADOPTED BY THE JOINT TECHNICAL COMMITTEE SHOULD BE SUBJECTED TO A FINAL DECISION BY THE ALLIANCE AS A WHOLE. IT WAS, HOWEVER, DECIDED THAT GHANA AND THE IVORY COAST SHOULD, TOGETHER, ENDEAVOR TO CONVINCING THE OTHER MEMBERS OF THE ALLIANCE TO ADOPT THEIR POINT OF VIEW THROUGH BOTH OFFICIAL AND UNOFFICIAL CONTACTS. UNQUOTE.

3. NO DECISION WAS TAKEN ON PRICE RANGE.
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 ACCRA 04542 061134Z

4. THE FULL TEXT FOLLOWS BY AIRGRAM. SMITH

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COCOA, PRICES, MEETING REPORTS
Control Number: n/a
Copy: SINGLE
Draft Date: 06 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ACCRA04542
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780236-0223
Format: TEL
From: ACCRA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780694/aaaadcmz.tel
Line Count: 96
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 84256e91-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 ABIDJAN 5127, 78 STATE 139167
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2483866
Secure: OPEN
Status: NATIVE
Subject: COCOA: REPORT OF APRIL 24 TO 26 GHANA/IVORY COAST- MEETING ON COCOA
TAGS: ETRD, EAGR, GH, IV, ICCO
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/84256e91-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014